

**SEEM  C**





SEEMC



Global Resources. Innovative Solutions. Passionate Service.



*Creative Integrator*

## **SEEMAC:**

A diversified wood products sales and inventory management company serving the nation's industrial and building materials markets.

*Problem-Solver*





# SEEMAC

is a global trading company,  
with supply chain  
partners around  
the world.



SEEMAC



Our industry is changing as customers' needs evolve.

Customers are:

- Becoming assemblers rather than manufacturers
- Outsourcing not only products but value-added services





SEEMAC is on the leading edge of this trend.

- Developing primary and secondary suppliers
- Domestically and internationally
- With value-added capabilities to serve our customers better








SEEMAC sources the highest quality wood products, including semi- and fully finished parts and components from reliable suppliers worldwide.





The logo for SEEMAC is positioned vertically on the left side of the slide. It features the letters 'S', 'E', 'E', 'M', and 'A' stacked vertically in a large, white, serif font. To the right of the 'M' is a stylized graphic of a tree or a similar organic form, also in white. The letter 'C' is placed at the top of the vertical stack, to the right of the 'A'.

SEEMAC is a leader in the sales and inventory management of a broad-spectrum portfolio of wood products, including:

- Composite panel products
- Hardwood & softwood plywood & OSB
- Furniture & cabinet components
- Hardwood lumber & dimensions
- Moulding & millwork products





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No other company matches SEEMAC's value-added services.

We do it all – *and we do it all better.*

- Extensive range of high-quality products
- Strategic alliances with laminators, fabricators, finishers, and warehouse and logistics providers
- Worldwide network of suppliers
- Vendor/customer compatibility
- Supply chain management
- Local warehousing/JIT delivery
- Inventory management
- Competitive pricing
- Can serve as your sales force or compliment your existing team





SEEMAC is so much more than a distributor. We are wood experts, problems solvers and solutions providers.

1. We put, at your disposal:

- A network of global resources
- Strategic alliances with value-added suppliers





## 2. We search the globe to identify and develop:



- Qualified Mills –  
Initial qualification – on-site visits  
Ongoing quality assurance audits
- Qualified Service Partners –  
Every laminator, fabricator, finisher,  
warehouse and logistics provider is  
qualified and audited regularly.

## 3. We provide products plus...

- We also provide services, inventory management, and integrated solutions that meet your needs and exceed your expectations





- SEEMAC
4. We put the right customers and vendors together.
    - Our knowledge, experience and reputation allow us to understand customer needs and vendor capabilities better than any other company.
  5. The products you need, at a competitive price.
    - SEEMAC's financial strength means high profitability for you. We purchase products from our suppliers as soon as they are shipped, warehouse them until customers need them, and invoice customers only as they use the product.





## 6. “Virtual” Warehousing

- Inventory stored on consignment at customer’s facilities or in public warehouses close to customer’s plants
- No owned or leased warehouses, fork lifts or trucks
- No brick and mortar keeps costs down
- Inventory stored in warehouse typically to serve one particular customer





## 7. We put all the pieces together for you.

- We handle all your logistics needs from our global network of suppliers to your docks – ocean freight; container shipping and stripping; rail, truck and intermodal shipments; warehousing; and delivery – we take care of it all!

## 8. The right part, at our fingertips.

- Our inventory management services ensure you have an uninterrupted supply of products.





## 9. Improve Your Bottom Line.

- Inventory investment is substantial. SEEMAC can improve your cash flow and reduce your financial risk and exposure by:
  - Financing your inventory
  - Taking financial responsibility and risk off your balance sheet
  - Billing products – even international ones – when we deliver them





## 10. We're your one-stop shop.

- Our broad range of products and services reduces the number of suppliers you need.

## 11. We're there before, during and after the sale.

- With responsive and experienced sales and customer service teams.



SEEMAC Service  
Advantage –  
Your Global Resource  
for Wood Products *and*  
Services.





# Products Supplied to Cabinet Customers:

- Particleboard
  - MDF
  - Melamine Panels
  - Printed / Painted Drawer Parts
    - MDF Drawer Sides
    - HDF Drawer Bottoms
  - Hardwood Plywood
    - Raw
    - Paper Laminated
    - Prefinished
  - Fully Machined Components
    - Paper Laminated Particleboard
    - Paper Laminated Plywood
    - Prefinished Plywood
  - Hardwood Dimension
    - Moulder Blanks
    - Edge Glued Panels
  - Prefinished Drawer Parts
    - Hardwood Plywood
    - Hardwood Lumber
- 
- Prefinished Hardwood Mouldings
  - Prefinished Doors and Face Frames
  - Other Possibilities Through Our Service Model
    - Paint, Glue, Hardware, Edge Banding, Packaging Materials, Strapping, etc.





# Products Supplied to Office Furniture Customers:

- Particleboard
- MDF
- Melamine Panels
- Printed / Painted  
Drawer Parts
- MDF Drawer Sides
- HDF Drawer Bottoms
- Hardwood Plywood
  - Raw
  - Paper Laminated
  - Prefinished
- Fully Machined Components
  - Paper Laminated  
Particleboard
  - High Pressure Laminated  
Panels
- Bookcases



- Conference Table Bases
- Occasional Tables
- Other Possibilities Through Our Service Model
  - Glue, Hardware, Edge Banding, Packaging  
Materials, Strapping, etc.





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