



THE SEEMAC ADVANTAGE for SUPPLIERS

Great Sales. Great Service. Every Time.

SEEMAC, Inc. is a diversified wood products sales and inventory management company, serving the nation's industrial and building materials markets. We source the highest quality wood products, including semi- and fully finished parts and components from reliable suppliers worldwide.

SEEMAC's Diversified Product Line

Composite Panel Products:

particleboard, MDF, HDF, hardboard—raw, paper, melamine and HPL-laminated, printed, painted, powder-coated, cut-to-size

Hardwood & Softwood

Plywood & OSB: fancy face, laminating grades, industrial grades, upholstery grades, commodity grades—raw, prefinished, paper-laminated, painted, cut-to-size

Furniture and Cabinet

Components: drawer sides, backs and bottoms—lumber, plywood, MDF/HDF—raw, prefinished, printed, painted, paper-laminated; tops, drawer fronts, end panels, doors and face frames—lumber, plywood, MDF/HDF—raw, paper, melamine, and HPL-laminated, printed, painted, RTF, powder-coated, prefinished; table bases and occasional tables—HPL and veneered; bedposts, bed rails, and bun feet

Hardwood Lumber &

Dimension: moulder blanks, edge-glued panels, stiles and rails, doors and drawer fronts

Moulding and Millwork

Products: MDF, pine, fir, hardwood—raw, primed, paper-wrapped, veneer-wrapped, prefinished

We select our suppliers carefully, and then partner with them. We help our suppliers become more successful, increasing your efficiency and bottom-line profitability. We can serve as your complete sales organization or complement your existing team, knowledgeably representing you and your products to customers nationwide. SEEMAC invests heavily in inventory, and we pay our suppliers very quickly. We carry the financial burden and risk for suppliers when inventory is required, warehousing the inventory on the floor of our customers' plants or at convenient locations for JIT delivery.

The SEEMAC Advantage for Suppliers

Loyal Customers. Comprehensive network of loyal customers to whom we can market your products.

Sales Force. In addition to our inventory management expertise, we can serve as your sales team throughout North America. Our knowledgeable team can serve as your complete sales force, or can complement your existing one. Either way, your company benefits with additional sales and expanded opportunities while controlling and reducing your fixed sales cost.

Value-Added Services. Worldwide resources and strategic alliances with value-added suppliers, including laminators, fabricators, finishers, and warehouse and logistics providers.

Vendor/Customer Compatibility. Because we work with select, quality suppliers, we are able to match your service offerings to our customers' particular products and application needs.

Financial Strength. SEEMAC's financial strength means higher profitability for you. We purchase products from our suppliers as soon as they are shipped, warehouse them until customers need them, deliver to customers JIT, and invoice customers only as they use the products.

Supply Chain Management. We understand the complexities of overseas and domestic shipping and distribution. We coordinate handling ocean freight—container shipping and stripping, rail, truck and intermodal shipments, reloading, warehousing and delivery.



Virtual Warehousing. We don't own any of our inventory sites—instead using public warehouses to keep our costs extremely low. We're able to move into and out of facilities very quickly, and adjust inventories up and down as our customers' needs change.

Service. SEEMAC is a single resource for all of your sales and inventory management needs. Our team works with our suppliers to accurately represent your products and services to customers nationwide.

We know what our suppliers want — a global partner that can increase sales, handle logistics and streamline the inventory management process. That's what we deliver ... that's the SEEMAC advantage.

SEEMAC
Global Resources. Innovative Solutions. Passionate Service.